

**GUELPH HIKING TRAIL CLUB  
BUDGET 2020-2021**

	<b>Actual 2019/20</b>	<b>Actual 2018/19</b>	<b>Budget 2019/20</b>	<b>Budget 2020/21</b>
<b>REVENUES</b>				
Membership fees	\$2,996	\$6,413	\$5,000	\$7,500
Donations, excl. membership fees	2,603	702	1,000	59,861
Advertising	840	780	1,000	1,000
Grants, Fundraising				3,500
Event Registration		40	100	-
Other	368	180	180	200
Total Revenues	6,807	8,115	7,280	72,061
<b>SALES, net of Cost</b>				
Guide book sales	- 167	702	1,000	1,000
Badge sales	30	- 95	100	100
<b>EXPENSES</b>				
Bank and PayPal charges	148	184	200	200
Donations		-	500	500
Equipment			500	1,500
Events and Meeting		989	1,000	500
Hike Leader certification, training			100	-
Insurance	1,372	1,399	1,400	500
Memberships	360	441	500	1,200
Newsletter	1,067	900	1,000	100
Office Supplies	-	144	100	250
Postage & Rental of PO Box	215	232	250	250
Publicity and Marketing	-	263	250	65,000
Trail development and maintenance	7,084	1,201	15,000	500
Website	-	3,021	500	50
Other	-	-	50	-
Total Expenses	\$10,246	\$8,774	\$21,350	\$71,950
Operating surplus/deficit	<b>(\$3,576)</b>	<b>(\$52)</b>	<b>(\$12,970)</b>	<b>\$1,211</b>